

## Message Text

UNCLASSIFIED

PAGE 01 SANA 00181 111217Z

ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 /019 W

-----116460 112255Z /15

R 111115Z JAN 78

FM AMEMBASSY SANA

TO SECSTATE WASHDC 3497

INFO AMEMBASSY JIDDA

USDOC WASHDC

UNCLAS SANA 0181

E.O. 11652: N/A

TAGS: ELTN, YE

SUBJECT: ROADS IN YEMEN

REFERENCE: SANA 058

BEGIN SUMMARY: YEMENIS EXPECT TO CONTRACT FOR 300 MILLION DOLLARS WORTH OF ROADS WITHIN NEXT 3 TO 4 MONTHS.  
END SUMMARY.

1. MINISTER OF PUBLIC WORKS, ABDALLAH KHURSHUMI, TOLD AMBASSADOR AND DCM ON 10 JANUARY THAT FEASIBILITY STUDIES ARE IN HAND ALONG WITH FINANCING FOR THREE OTHER MAJOR ROAD PROJECHS IN ADDITION TO TWO WHICH DISCUSSED REFTEL. KHURSHUMI EXPECTS TO TENDER FOR THESE ROADS IN NEXT 3 TO 4 MONTHS. AS THEIR TOTAL LENGTH IS ABOUT 750 KILOMETERS, COST MAY BE AS MUCH AS 1.4 BILLION RIYALS OR A LITTLE MORE THAN 300 MILLION DOLLARS.

2. FIRST ROAD IS HUTH TO HARADH, 125 KILOMETERS FROM NORTHEAST HIGHLANDS SOUTH TO SAADA DOWN TO TIHAMA. STUDIES HAVE BEED DONE BY SWEDISH CONSULTING FIRM NAMED SWECO AND PROJECT WILL BE ADVERTISED BY FEBRUARY. SAUDI FUND IS FINANCIER.

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 SANA 00181 111217Z

3. SECOND ROAD IS YARIM, DAMTH, QATABA. THIS ROAD LEADS OFF TAIZ-SANA MAIL LINE ANDOPENS UP ANOTHER POPULOUS PART OF SOUTHEAST OF YEMEN, ENDING AT PDRY BORDER. LENGTH IS 200 KILOMETERS. DAR AL-HANDASAH IS CONSULTING FIRM AND SAUDI FUND WILL FINANCE. TENDERING EXPECTED BY SPRING.

4. THIRD ROAD IS SANA, JIHANAH, MARIB. ABU DHABI  
AND SAUDIS ARE SPLITTING COST OF THIS 170 KILOMETER ROAD  
WHICH WILL BE TENDERED BY END OF FEBRUARY.

5. RE SAUDI-FINANCED ROADS FROM NORTH, DESCRIBED IN  
REFTEL, KHURSHUMI SAID THAT WILSON-MURROW WAS "PREFERRED  
COMPANY" FOR CONSULTING ENGINEERS. HE HOPED THEY ARE  
INTERESTED SINCE SAUDIS HAD TOLD HIM, APPARENTLY, THAT  
WILSON-MURROW WAS "TOO BUSY." AMBASSADOR SAID OUR  
INFORMATION IS THAT WILSON-MURROW IS "VERY INTERESTED."

6. KHURSHUMI SAID THAT WHILE ALL CONTRACTS WOULD BE  
LET ON BASIS OPEN INTERNATIONAL TENDER, THERE WOULD BE  
PREQUALIFICATION OF BIDDERS. COMPANIES WHO ARE  
INTERESTED IN THIS JOB SHOULD COME TO YEMEN AND  
REGISTER. IF SUPPLIED WITH APPROPRIATE INFORMATION, WE  
CAN PROBABLY REGISTER COMPANIES.

7. KHURSHUMNCALSO SAID THAT J.A. JONES, SOUTH  
CAROLINA CONSTRUCTION FIRM WITH LARGE ACTIVITIES IN  
SAUDI ARABIA, HAD THAT MORNING TELEPHONED HIM WITH  
4 MILLION DOLLAR COMMITMENT OF JOINT VENTURE. JONES  
WILL INCORPORATE LOCALLY WITH EXISTING YEMEN HIGHWAY  
AUTHORITY AND BID ON ALL UP-COMING YEMEN TENDERS.  
AS JOINT VENTURE YARG WILL GIVE THE NEW COMPANY  
UNCLASSIFIED

UNCLASSIFIED

PAGE 03 SANA 00181 111217Z

PREFERENCE OF UP TO 10 PERCENT IN BID PRICE. JONES  
PRESIDENT IS PRESUMABLY COMING TO YEMEN TO FINALIZE  
AGREEMENT ON 18 JANUARY.

COMMENT: AS JOINT VENTURE BY JONES IS EFFORT WHICH  
EMBASSY HELPED TO BRING ABOUT, WE ARE DELIGHTED, BUT  
STILL SEE GOOD PROSPECT FOR OTHER AMERICAN COMPANIES  
TO BID ON LARGE NUMBER OF HIGHWAY PROJECTS WHICH  
COMING UP IN NEAR TERM. HOPE JIDDA WILL CIRCULARIZE  
U.S. COMPANIES RE OPPORTUNITIES KHURSHUMI IS  
PERSUADED THAT AMERICAN COMPANIES ARE THE BEST.  
AMBASSADOR REMINDED HIM THAT EARLIER MARIB ROAD  
CONTRACT HAD BEEN LET TO INEXPERIENCED KUWAITI  
COMPANY OVER AMERICAN GROUP WHICH SHOULD HAVE  
GOT THE JOB. NOW, AFTER 18 MONTHS, KUWAITIS  
10 MONTHS BEHIND. KHURSHUMI AGREED SADLY. HE IS  
GRADUATE OF U.S. BUREAU OF PUBLIC ROADS PROGRAM  
HERE IN YEMEN.  
SCOTES

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** CONTRACTS, HIGHWAYS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 11 jan 1978  
**Decapton Date:** 01 jan 1960  
**Decapton Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978SANA00181  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780017-0096  
**Format:** TEL  
**From:** SANA  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780176/aaaaclyj.tel  
**Line Count:** 113  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** b68ceae4-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION NEA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 SANA 58  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 08 feb 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3793366  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** ROADS IN YEMEN  
**TAGS:** ELTN, YE  
**To:** STATE  
**Type:** TE  
**vdkgvgwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/b68ceae4-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014